



Press Release

For Immediate Release

Aegis Lightwave Hires Telecom Industry Veteran as VP of Global Sales

Woburn, Massachusetts – March 26, 2007 — Aegis Lightwave, the leader in low-cost DWDM channel monitoring solutions for ROADMs and other applications, announced today that Jim Sparks has joined the company in the capacity of Vice President of Global Sales. Sparks will lead the global sales effort and manage distribution partnerships and representation worldwide.

Jim Sparks is a telecommunications veteran with more than 30 years of experience in the industry. Before joining Aegis Lightwave, Sparks was Vice President of Sales, Major Accounts, for Occam Networks. Over the years, he has held executive level sales positions at a number of leading telecommunications equipment manufacturers including Calient Networks, Ciena Communications, Cyras Systems and Fujitsu Network Communications. Prior to that, Sparks held a variety of positions with Cincinnati Bell Telephone.

“Jim Sparks is a seasoned leader and a high caliber addition to our senior management team,” said Jeffrey Farmer, President and CEO, Aegis Lightwave. “He brings a rich knowledge of the optical networking market and will significantly increase Aegis’ capabilities for customer engagements across the globe.”

Sparks will lead and grow Aegis’ global sales organization with a goal to manage Aegis’ strong sales growth while maintaining and exceeding a high degree of customer satisfaction and support. Sparks is chartered with forging long term customer relationships and developing major accounts. He will continue to build on a high-performance global sales team and will drive a culture of continuous improvement of the sales and customer support processes.

“I am thrilled with this unique opportunity to market such a truly enabling technology and take the helm of such a highly-energized sales organization,” said Jim Sparks, Vice President of Global Sales, Aegis Lightwave. “Aegis Lightwave delivers the core technology that enables more distributed intelligence in optical networks on a grand scale in order to achieve greater optical reach, transparency and agility.”

About Aegis® Lightwave, Inc.

Aegis Lightwave is a privately held company that builds cost-effective solutions for ROADMS, amplifiers and intelligent optical networks. Based on its Active Thin Films™ technology, Aegis is the first company to deliver low-cost wavelength-monitoring components and modules that are easily manufactured using proven methods from the semiconductor industry. Aegis has raised more than \$30 Million in funding from leading investors and venture capitalists including Vesbridge Partners, Alta Partners, Technology Venture Partners and Megunticook Management. The company is located in Woburn, Massachusetts, USA. More information can be viewed at www.aegislighwave.com.

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